



Amahle Commerce

Company Profile

Our Contacts:
Amahle Commerce (PTY) Ltd
CK NO: 2015/089547/07

Primary Business Address
Plot 79, 17 Main Road,
Laezonia, Centurion

Contact Details
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AMAHLE COMMERCE DEFINED

Amahle Commerce (Pty) Ltd is a 100% Black woman owned entity, established in 2015. Amahle provides Business Consultancy, Small Medium Micro Enterprise (SMME) development through business acceleration, business mentorship & facilitation and aftercare services. The company provides these services in collaboration with partners directly to the organizations and companies or through service level agreements with organizations that support SMMEs like National Youth Development Agency, Gauteng Enterprise Propeller, Industrial Development Corporation, SEFA, The Tshwane University of Technology Centre for Entrepreneurship Development and the Walter Sisulu University Centre for Entrepreneurship in the Eastern Cape. Our goal is to empower individuals, companies and organizations to effectively plan, implement and manage business initiative programmes. This is achieved through proper analysis and evaluation, due diligence, feasibility studies, business plans, stakeholder engagement, management information systems, operational reviews, re-engineering, strategic planning, entrepreneurial seminars and workshops. Our target clients are small, medium and large corporations, government departments and their agencies, state owned enterprises, NGOs, aid agencies and investors to conduct business in South Africa and the African region.

AMAHLE'S VISION, MISSION AND VALUES

Our vision is to be a professional service provider of choice with quality sustainable impact based results for the customer. We aim to provide quality service on time all the time; we also strive to go beyond the call of duty by ensuring that our client needs come first. Integrity, professionalism and continuous learning drives our value for success.

CORE SERVICES

Our core competencies include: stakeholders' engagement/facilitation, Specialised consulting, Entrepreneurial skills related training, Business Coaching and mentoring services, Pre-feasibility and Feasibility studies, Project design and roll-out plan, Business case formulation, Market intelligence and generating bankable business plans, Identification and introduction to Funding Mechanisms, Project implementation and management, Placement of key personnel, Identification of machinery, equipment, logistics and resources, Off-take agreements and development of management information system.

Specifically, through our Entrepreneurial Leadership Programme, we deliver skills development and training in business management and entrepreneurship, on the fundamentals of the entrepreneurial process. We provide practical instruction for starting and growing small businesses by developing entrepreneurial competence in small business management, marketing, and financial management. We coordinate among industry players and connect emerging businesses to capital, networks and suppliers. We design and implement appropriate governance, legal and management structures for beneficiaries. We help entrepreneurs figure out their financial needs and negotiate with potential sources of funding. We also place an emphasis on helping small businesses in rural and township communities' access markets for their goods and services, with the aim to eradicate poverty.

Amahle is an accredited Skills Development Provider (SDP) on the following:

Services Seta

- National Certificate: New Venture Creation (SMME):- NQF Level 02
- Further Education and Training Certificate: New Venture Creation- NQF Level 04

AgriSETA

- General Education and Training Certificate - Poultry Production NQF 1
- National Certificate - Animal Production NQF level 3 and 4
- National Certificate - Farming NQF 2
- National Certificate - Plant Production NQF 3

SERVICES OFFERED

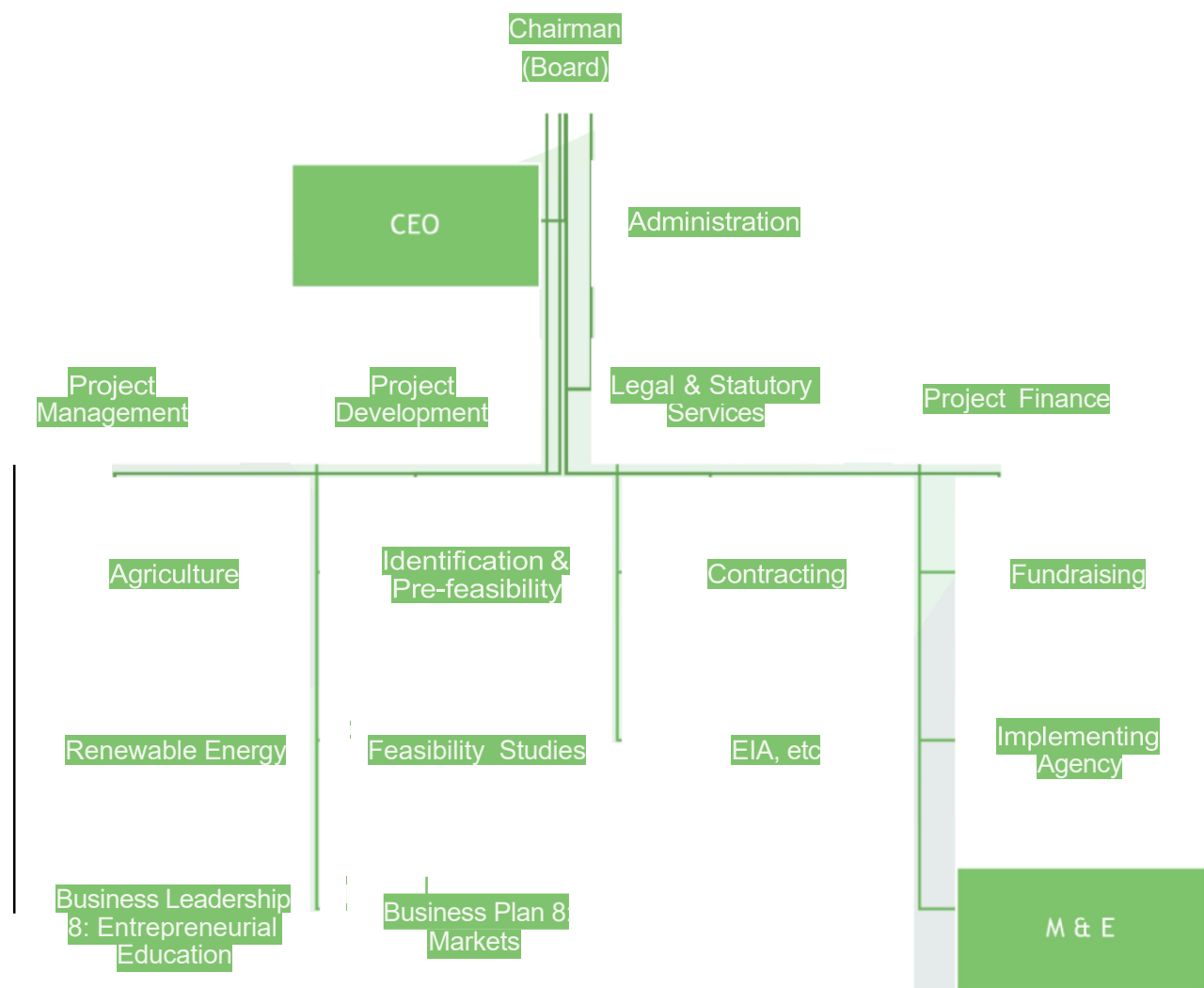
Amahle offers the following services:

Services	Details
Business development and Support	■ Development and enhancement of business plans ■ Managerial advice to companies in all management functions (general management, strategy, marketing, human capital, operations, financial management, etc.) to enhance their performance and promote sustainability ■ Business set-up and development ■ Business simulation and training
Functional Management Areas	■ Business feasibility studies ■ Business strategy development ■ Policy development ■ Process development and mapping ■ Business diagnosis ■ Business Turnaround strategy and implementation ■ Business process reengineering ■ Quality certification or accreditation ■ Human capital ■ Financial, management and cost accounting ■ Financial Management ■ Preparation of financial statements (- audit readiness) ■ Market research/studies and market analysis
Project/ Programme Management	■ Project Planning and needs assessment ■ Project implementation roadmap and execution ■ Project reporting on predetermine metrics ■ Project monitoring and evaluation
Mentorship and Coaching	■ Agree on the mentorship objectives with the mentee ■ Handhold, guide and direct the mentee towards achieving agreed objectives ■ Provide support and opportunities for development, and help the mentee to address issues and challenges identified ■ Impart knowledge and skill to help the mentee grow and fulfil his/her potential ■ Bring in coaches on an ad-hoc basis to impart knowledge and skills to the mentee within specific disciplines ■ Maintain a medium to long-term developmental relationship with the mentee until mentorship objectives are achieved
Training and Facilitation	■ A database of associates and facilitators (Speakers, facilitators and trainers) ■ High caliber and qualified in various industries ■ Accredited and non-accredited training ■ General business and specific industry training as well as personal skills training ■ Facilitation of teams and group workshops

MANAGEMENT

Amahle Consulting is governed by a Board of Directors that are ardent about nurturing the advancement of African Development. The board is responsible for the strategic direction and ultimate control of the company according to its memorandum of incorporation and board charter. The board exercises this control through the governance framework, which includes detailed reporting to the board and its committees, a system of assurance on internal controls and reserving certain matters for board decision-making.

The Directors are mentored by experienced members of its Advisory Board. Among others, we have experience and qualification in Business Advisory & Analysis, Project Management, Business Process Reengineering, Entrepreneurship Education, Research & Development, Capacity Building, Monitoring & Evaluation, Marketing, Community Mobilization, and Financial Planning & Management.





ENTERPRISE DETAILS

Legal Business Name : Amahle Commerce (PTY) Ltd

Black Beneficiary Base : 100% Black Youth owned

Nature of Business: Business Development Consultancy & Advisory

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